

SCOTTSDALE (CITY) sales ending May 31, 2014

(ALL)

### Statistical Market Analysis

Status	# Listings	List Volume	Sold Volume		List Price	Sold Price	Sale/ List Price	Approx SQFT	List Price Per Approx SQFT	Sold Price Per Approx SQFT	Agent Days On Market	Cumulative Days On Market
Active	3,320	2,923,035,189	0	Low	3,000	0	0.00	395	5.87	0.00	0	0
				Avg	880,432	0	0.00	2,943	252.17	0.00	122	138
				Med	525,000	0	0.00	2,456	213.27	0.00	82	88
				High	32,000,000	0	0.00	29,700	1,588.56	0.00	2,098	3,172
UCB (Under Contract-Backups)	383	227,143,383	0	Low	57,900	0	0.00	519	66.52	0.00	3	3
				Avg	593,064	0	0.00	2,611	208.31	0.00	104	112
				Med	449,900	0	0.00	2,311	200.92	0.00	80	87
				High	10,995,000	0	0.00	15,009	732.56	0.00	638	637
Pending	571	343,124,389	0	Low	34,800	0	0.00	634	54.89	0.00	0	0
				Avg	600,918	0	0.00	2,444	217.55	0.00	96	102
				Med	419,000	0	0.00	2,036	201.52	0.00	56	60
				High	5,995,000	0	0.00	10,975	845.33	0.00	2,927	2,926
Closed	3,369	1,813,076,846	1,734,022,025	Low	27,000	1	0.00	407	40.67	0.00	0	0
				Avg	538,165	514,699	0.96	2,338	207.75	199.68	91	99
				Med	399,000	385,000	0.97	2,006	193.19	187.06	62	66
				High	7,995,000	7,150,000	1.36	15,000	875.30	875.30	2,165	2,586
Overall	7,643	5,306,379,807	1,734,022,025	Low	3,000	1	0.00	395	5.87	0.00	0	
				Avg	694,280	514,699	0.96	2,622	227.80	199.68	105	117
				Med	449,000	385,000	0.97	2,181	202.13	187.06	70	76
				High	32,000,000	7,150,000	1.36	29,700	1,588.56	875.30	2,927	3,172

#### Selection Criteria for Comparable Properties

**Search Parameters:** Property type Residential; Status of 'Active', 'Closed', 'Pending', 'UCB (Under Contract-Backups)'; City/Town Code like =Scottsdale; Close of Escrow Date between '12/1/2013' and '5/31/2014'.

Status	# Listings	List Volume	Sold Volume		List Price	Sold Price	Sale/ List Price	Approx SQFT	List Price Per Approx SQFT	Sold Price Per Approx SQFT	Agent Days On Market	Cumulative Days On Market
Closed	1,981	1,084,391,545	1,035,562,412	Low	27,900	1	0.00	519	40.67	0.00	0	0
				Avg	547,396	522,747	0.96	2,363	208.64	200.17	95	104
				Med	399,900	390,000	0.97	2,014	193.75	187.38	64	69
				High	7,995,000	7,150,000	1.36	15,000	765.36	697.25	1,513	1,607
Overall	1,981	1,084,391,545	1,035,562,412	Low	27,900	1	0.00	519	40.67	0.00	0	
				Avg	547,396	522,747	0.96	2,363	208.64	200.17	95	104
				Med	399,900	390,000	0.97	2,014	193.75	187.38	64	69
				High	7,995,000	7,150,000	1.36	15,000	765.36	697.25	1,513	1,607

#### Selection Criteria for Comparable Properties

**Specified listings from the following search:** Property type Residential; Status of 'Closed'; City/Town Code like =Scottsdale; Close of Escrow Date between '3/1/2014' and '5/31/2014'.

Status	# Listings	List Volume	Sold Volume		List Price	Sold Price	Sale/ List Price	Approx SQFT	List Price Per Approx SQFT	Sold Price Per Approx SQFT	Agent Days On Market	Cumulative Days On Market
Closed	667	351,002,729	335,241,722	Low	28,400	1	0.00	550	48.06	0.00	0	0
				Avg	526,241	502,611	0.96	2,320	207.96	199.24	97	105
				Med	399,500	381,211	0.97	2,032	193.85	188.30	69	72
				High	4,225,000	3,900,000	1.25	8,098	765.36	697.25	1,513	1,607
Overall	667	351,002,729	335,241,722	Low	28,400	1	0.00	550	48.06	0.00	0	
				Avg	526,241	502,611	0.96	2,320	207.96	199.24	97	105
				Med	399,500	381,211	0.97	2,032	193.85	188.30	69	72
				High	4,225,000	3,900,000	1.25	8,098	765.36	697.25	1,513	1,607

#### Selection Criteria for Comparable Properties

**Specified listings from the following search:** Property type Residential; Status of 'Closed'; City/Town Code like =Scottsdale; Close of Escrow Date between '5/1/2014' and '5/31/2014'.