

ALL

### Statistical Market Analysis

Status	# Listings	List Volume	Sold Volume	List Price	Sold Price	Sale/List Price	Approx SQFT	List Price Per Approx SQFT	Sold Price Per Approx SQFT	Agent Days On Market	Cumulative Days On Market	
Active	3,506	3,160,101,424	0	Low	3,000	0	0.00	511	5.87	0.00	0	0
				Avg	901,341	0	0.00	2,972	257.15	0.00	117	131
				Med	544,950	0	0.00	2,485	217.73	0.00	72	77
				High	32,000,000	0	0.00	29,700	2,999.52	0.00	2,876	3,111
UCB (Under Contract-Backups)	420	234,683,489	0	Low	75,000	0	0.00	680	78.95	0.00	1	1
				Avg	558,770	0	0.00	2,471	211.48	0.00	107	116
				Med	454,450	0	0.00	2,205	199.57	0.00	71	74
				High	4,099,000	0	0.00	9,078	744.65	0.00	1,434	1,433
Pending	547	369,378,978	0	Low	39,900	0	0.00	519	49.88	0.00	0	0
				Avg	675,281	0	0.00	2,568	226.49	0.00	85	91
				Med	449,000	0	0.00	2,236	200.20	0.00	49	53
				High	6,100,000	0	0.00	8,763	727.16	0.00	1,393	1,363
Closed	3,011	1,567,437,874	1,502,103,386	Low	27,000	25,000	0.70	360	40.67	39.43	0	0
				Avg	520,571	498,872	0.97	2,310	204.03	196.64	84	91
				Med	389,500	379,000	0.97	1,997	190.47	184.90	57	59
				High	8,750,000	7,200,000	1.39	15,000	1,000.00	875.30	2,165	2,586
Overall	7,484	5,331,601,765	1,502,103,386	Low	3,000			360	5.87	0	0	
				Avg	712,400			2,648	230.97	101	111	
				Med	459,000			2,208	203.79	64	68	
				High	32,000,000			29,700	2,999.52	2,876	3,111	

#### Selection Criteria for Comparable Properties

Search Parameters: Property type Residential; Status of 'Active', 'Closed', 'Pending', 'UCB (Under Contract-Backups)'; City/Town Code like =Scottsdale; Close of Escrow Date between '10/1/2013' and '3/31/2014'.

Status	# Listings	List Volume	Sold Volume	List Price	Sold Price	Sale/List Price	Approx SQFT	List Price Per Approx SQFT	Sold Price Per Approx SQFT	Agent Days On Market	Cumulative Days On Market	
Closed	1,494	784,131,663	751,565,714	Low	27,000	25,000	0.70	407	40.67	39.43	0	0
				Avg	524,854	503,056	0.97	2,315	203.85	196.39	89	97
				Med	395,000	382,000	0.97	1,982	191.03	184.94	63	67
				High	7,995,000	7,150,000	1.25	15,000	753.05	738.73	2,165	2,586
Overall	1,494	784,131,663	751,565,714	Low	27,000			407	40.67	0	0	
				Avg	524,854			2,315	203.85	89	97	
				Med	395,000			1,982	191.03	63	67	
				High	7,995,000			15,000	753.05	2,165	2,586	

#### Selection Criteria for Comparable Properties

Specified listings from the following search: Property type Residential; Status of 'Closed'; City/Town Code like =Scottsdale; Close of Escrow Date between '1/1/2014' and '3/31/2014'.

Status	# Listings	List Volume	Sold Volume	List Price	Sold Price	Sale/List Price	Approx SQFT	List Price Per Approx SQFT	Sold Price Per Approx SQFT	Agent Days On Market	Cumulative Days On Market	
Closed	607	324,605,856	310,770,119	Low	27,900	27,200	0.81	528	40.67	40.10	0	0
				Avg	534,771	511,977	0.96	2,362	202.21	194.53	91	101
				Med	394,000	382,500	0.97	1,968	190.83	182.67	62	66
				High	7,995,000	7,150,000	1.25	15,000	658.20	646.45	700	700
Overall	607	324,605,856	310,770,119	Low	27,900			528	40.67	0	0	
				Avg	534,771			2,362	202.21	91	101	
				Med	394,000			1,968	190.83	62	66	
				High	7,995,000			15,000	658.20	700	700	

#### Selection Criteria for Comparable Properties

Specified listings from the following search: Property type Residential; Status of 'Closed'; City/Town Code like =Scottsdale; Close of Escrow Date between '3/1/2014' and '3/31/2014'.