

Scottsdale sales end 11/30/17

ALL

## Statistical Market Analysis

Status	# Listings	List Volume	Sold Volume	List Price	Sold Price	Sale/ List Price	Approx List SQFT	List Price Per SQFT	Sold Price Per SQFT	Agent Days on Market	Cumulative Days on Market	
Active	2,708	3,010,618,324	0	Low	29,999	0	0.00	519	27.27	0.00	0	0
				Avg	1,111,750	0	0.00	3,345	296.65	0.00	133	154
				Med	729,304	0	0.00	2,964	255.33	0.00	70	78
				High	17,995,000	0	0.00	20,805	1,302.84	0.00	1,753	2,181
CCBS (Contract Contingent on Buyer Sale)	31	21,448,900	0	Low	225,900	0	0.00	1,041	155.80	0.00	3	3
				Avg	691,900	0	0.00	2,786	237.90	0.00	105	123
				Med	624,500	0	0.00	2,806	223.54	0.00	81	81
				High	2,349,000	0	0.00	6,073	386.79	0.00	485	729
UCB (Under Contract- Backups)	417	255,144,407	0	Low	105,000	0	0.00	519	126.80	0.00	3	3
				Avg	611,857	0	0.00	2,397	240.44	0.00	106	117
				Med	450,000	0	0.00	2,048	221.98	0.00	56	57
				High	4,595,000	0	0.00	11,560	2,363.37	0.00	819	945
Pending	445	286,857,430	0	Low	104,500	0	0.00	649	105.70	0.00	0	-1
				Avg	644,623	0	0.00	2,397	250.71	0.00	74	85
				Med	489,000	0	0.00	2,047	228.62	0.00	41	41
				High	3,795,000	0	0.00	7,650	842.22	0.00	678	796
Closed	4,104	2,288,899,285	2,204,243,914	Low	47,900	46,500	0.59	400	59.02	57.51	0	-1
				Avg	557,724	537,096	0.97	2,290	229.50	222.46	88	97
				Med	435,000	424,750	0.98	1,978	216.94	211.38	55	58
				High	9,950,000	9,200,000	1.25	11,939	1,318.23	1,218.87	1,738	1,708
Overall	7,705	5,862,968,346	2,204,243,914	Low	29,999	46,500	0.59	400	27.27	57.51	0	-1
				Avg	760,930	537,096	0.97	2,675	254.95	222.46	104	118
				Med	514,950	424,750	0.98	2,228	228.19	211.38	60	63
				High	17,995,000	9,200,000	1.25	20,805	2,363.37	1,218.87	1,753	2,181