

SCOTTSDALE sales ending 4-30-14

ALL

### Statistical Market Analysis

Status	# Listings	List Volume	Sold Volume		List Price	Sold Price	Sale/List Price	Approx SQFT	List Price Per Approx SQFT	Sold Price Per Approx SQFT	Agent Days On Market	Cumulative Days On Market
Active	3,461	3,080,551,373	0	Low	849	0	0.00	469	0.22	0.00	0	0
				Avg	890,076	0	0.00	2,962	253.46	0.00	119	133
				Med	530,000	0	0.00	2,476	214.84	0.00	77	85
				High	32,000,000	0	0.00	29,700	1,588.56	0.00	2,906	3,141
UCB (Under Contract-Backups)	401	237,335,234	0	Low	47,000	0	0.00	624	48.06	0.00	2	2
				Avg	591,858	0	0.00	2,581	210.72	0.00	111	120
				Med	439,000	0	0.00	2,311	197.29	0.00	77	77
				High	4,225,000	0	0.00	9,078	765.36	0.00	1,327	1,586
Pending	563	345,334,395	0	Low	28,400	0	0.00	550	53.81	0.00	0	0
				Avg	613,383	0	0.00	2,475	217.44	0.00	93	101
				Med	429,900	0	0.00	2,125	195.49	0.00	57	60
				High	5,995,000	0	0.00	10,975	845.33	0.00	1,513	1,512
Closed	3,206	1,702,980,693	1,630,322,940	Low	27,000	25,000	0.70	360	40.67	39.43	0	0
				Avg	531,185	508,522	0.96	2,327	206.33	198.55	87	94
				Med	395,000	382,000	0.97	2,000	192.42	186.10	59	62
				High	7,995,000	7,150,000	1.39	15,000	875.30	875.30	2,165	2,586
Overall	7,631	5,366,201,695	1,630,322,940	Low	849	25,000	0.70	360	0.22	39.43	0	0
				Avg	703,211	508,522	0.96	2,639	228.76	198.55	103	113
				Med	450,000	382,000	0.97	2,197	202.55	186.10	68	71
				High	32,000,000	7,150,000	1.39	29,700	1,588.56	875.30	2,906	3,141

#### Selection Criteria for Comparable Properties

Specified listings from the following search: Property type Residential; Status of 'Active', 'Closed', 'Pending', 'UCB (Under Contract-Backups)'; City/Town Code like =Scottsdale; Close of Escrow Date between '11/1/2013' and '4/30/2014'.

Status	# Listings	List Volume	Sold Volume		List Price	Sold Price	Sale/List Price	Approx SQFT	List Price Per Approx SQFT	Sold Price Per Approx SQFT	Agent Days On Market	Cumulative Days On Market
Closed	1,785	969,494,602	926,630,187	Low	27,900	27,200	0.70	407	40.67	40.10	0	0
				Avg	543,134	519,121	0.96	2,359	206.96	198.91	91	99
				Med	399,900	392,000	0.97	2,012	192.97	186.29	63	68
				High	7,995,000	7,150,000	1.36	15,000	753.05	738.73	1,464	1,463
Overall	1,785	969,494,602	926,630,187	Low	27,900	27,200	0.70	407	40.67	40.10	0	0
				Avg	543,134	519,121	0.96	2,359	206.96	198.91	91	99
				Med	399,900	392,000	0.97	2,012	192.97	186.29	63	68
				High	7,995,000	7,150,000	1.36	15,000	753.05	738.73	1,464	1,463

#### Selection Criteria for Comparable Properties

Specified listings from the following search: Property type Residential; Status of 'Closed'; City/Town Code like =Scottsdale; Close of Escrow Date between '2/1/2014' and '4/30/2014'.

Status	# Listings	List Volume	Sold Volume		List Price	Sold Price	Sale/List Price	Approx SQFT	List Price Per Approx SQFT	Sold Price Per Approx SQFT	Agent Days On Market	Cumulative Days On Market
Closed	693	393,466,550	375,005,317	Low	39,250	38,000	0.73	519	47.87	46.34	0	0
				Avg	567,773	541,133	0.96	2,392	213.35	204.56	95	103
				Med	425,000	410,000	0.97	2,058	196.61	190.39	63	68
				High	6,100,000	5,770,000	1.36	8,763	744.65	683.73	1,464	1,463
Overall	693	393,466,550	375,005,317	Low	39,250	38,000	0.73	519	47.87	46.34	0	0
				Avg	567,773	541,133	0.96	2,392	213.35	204.56	95	103
				Med	425,000	410,000	0.97	2,058	196.61	190.39	63	68
				High	6,100,000	5,770,000	1.36	8,763	744.65	683.73	1,464	1,463

#### Selection Criteria for Comparable Properties

Specified listings from the following search: Property type Residential; Status of 'Closed'; City/Town Code like =Scottsdale; Close of Escrow Date between '4/1/2014' and '4/30/2014'.